

BUILDING A RELATIONSHIP THAT LASTS

- The Fuyao Journey

PRESENTED BY

Rebecca Ruan-O'Shaughnessy

Senior Project Manager

Jobs for the Future



JFF

THE HISTORY: 1951-1979

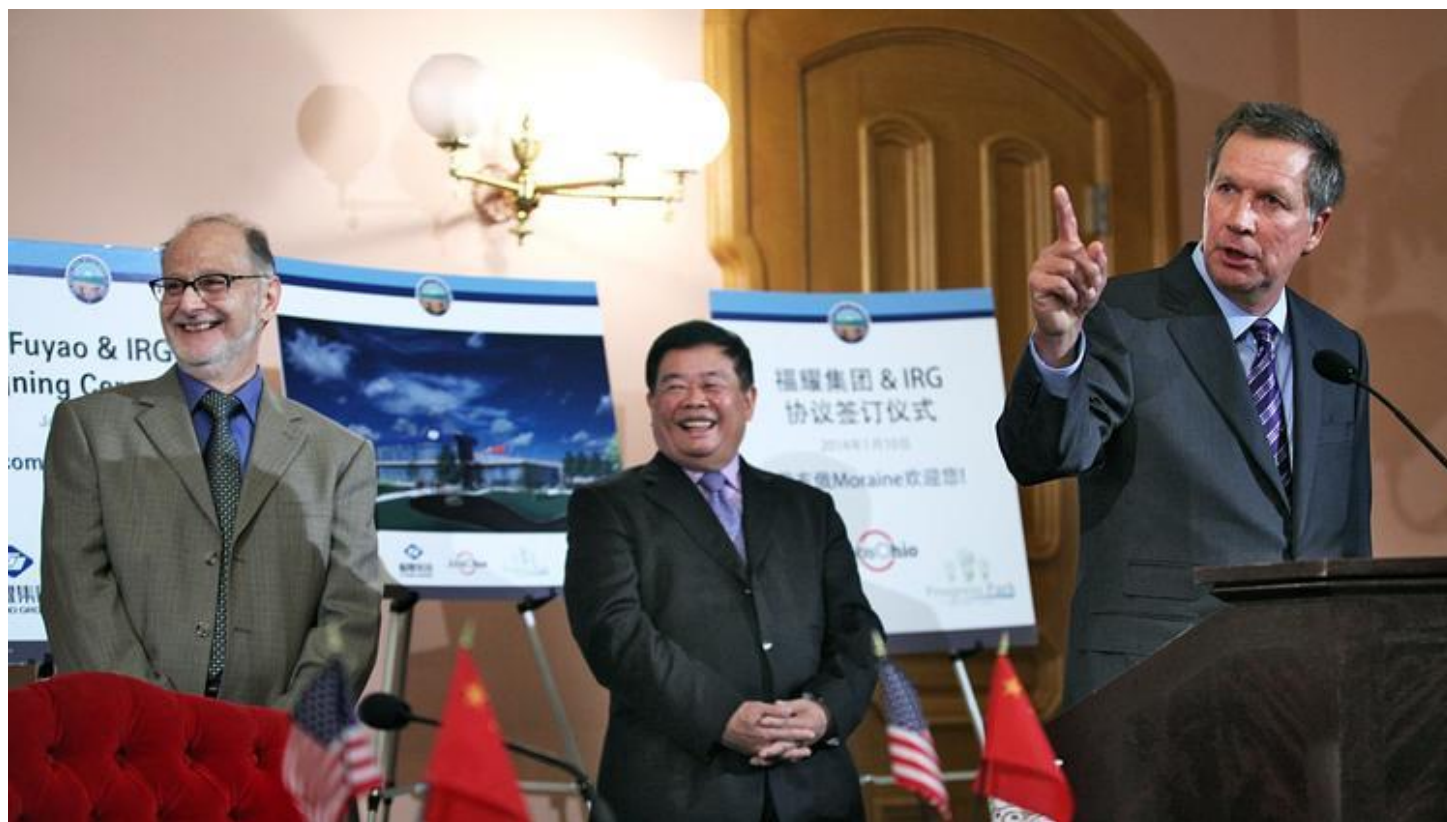


THE HISTORY: 1981-2008



THE HISTORY: December 23, 2008



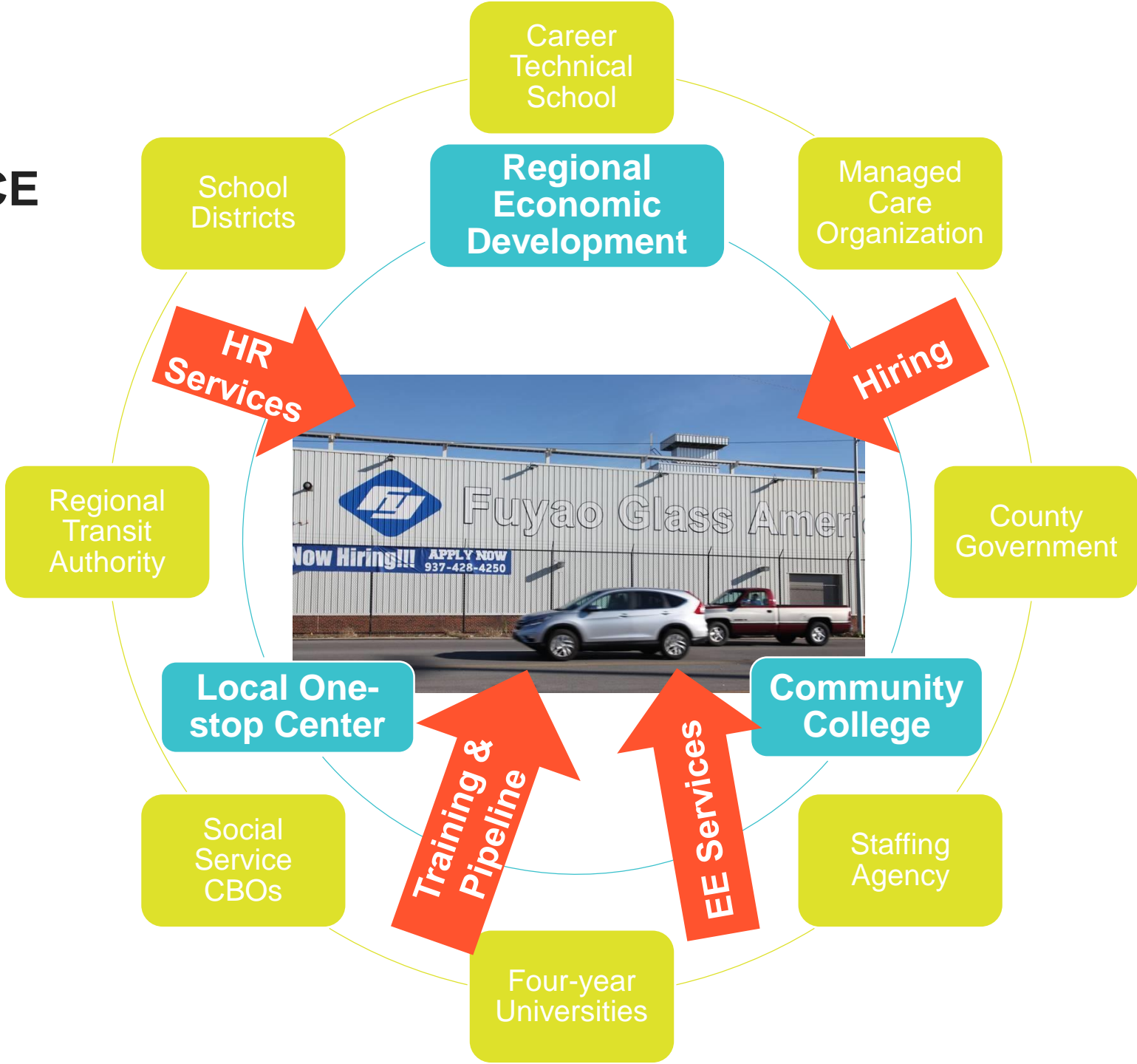


THE DEAL

- Relationship
- Location
- Infrastructure
- Cost of doing business
- Workforce
- Incentives



THE WORKFORCE NETWORK



THE FIRST GLASS



May 2015: purchased land

June 2015: began construction

October 2015: manufacturing trial runs

April 2016: 90 employees

December 2016: 400 employees

June 2017: 1,500 employees

October 2017: full-scale production

Today: 2M square foot facility, 2,000+ employees, glass for 5M+ cars, \$40M in profit, & the largest greenfield FDI from China.



Key collaboration learnings

- Company-centered support infrastructure
- Open mindset & effective communication
- Strategic co-design
- Promotion of collective strength
- Community synergy

If you want to go fast
go alone.
If you want to go far
go together.

African proverb

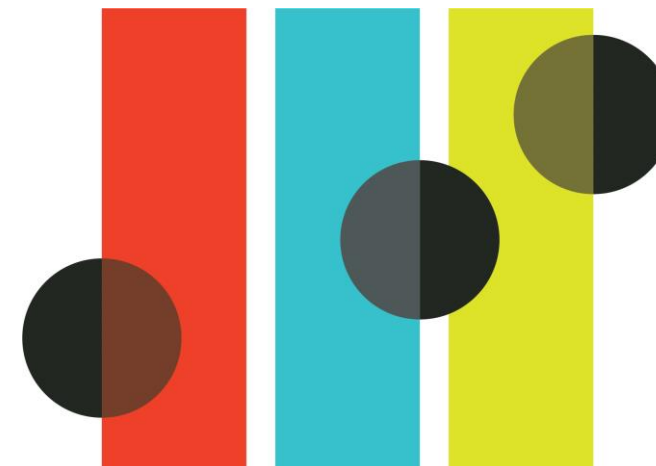


CONTACT

REBECCA RUAN-O'SHAUGHNESSY

Email rruanoshaughnessy@jff.org

Phone (917) 273-9716



JFF

VISIT US TODAY AT **JFF.ORG**